European Investment Bank

Urban Mobility

MED Urban Transports Community

Barcelona, 11-13 June 2019
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   - Recent Examples
1. Introduction
Who are we?

- Main EU Institutions financial partner since 1958
- 90% of activity concentrated in Europe
- Shareholders: 28 EU member states
EIB at a glance

World largest multilateral lender and AAA debt issuer.

- Finances sustainable investments and provides advisory services
- Approximately 450 projects each year in 160 countries

Head office in Luxembourg + 40 local offices worldwide

- A multidisciplinary team composed of over 3,000 professionals
- 60 year of experience financing projects
EIB Shareholders (pre-Brexit)

- **Germany**: 16.111 %
- **France**: 16.111 %
- **Italy**: 16.111 %
- **United Kingdom**: 16.111 %
- **Spain**: 9.666 %
- **Belgium**: 4.466 %
- **Netherlands**: 4.466 %
- **Sweden**: 2.963 %
- **Denmark**: 2.261 %
- **Austria**: 2.217 %
- **Poland**: 2.062 %
- **Finland**: 1.274 %
- **Greece**: 1.211 %
- **Portugal**: 0.781 %
- **Czech Republic**: 0.761 %
- **Hungary**: 0.720 %
- **Ireland**: 0.565 %
- **Romania**: 0.522 %
- **Croatia**: 0.366 %

- **Slovak Republic**: 0.259 %
- **Slovenia**: 0.240 %
- **Bulgaria**: 0.176 %
- **Lithuania**: 0.151 %
- **Luxembourg**: 0.113 %
- **Cyprus**: 0.111 %
- **Latvia**: 0.092 %
- **Estonia**: 0.071 %
- **Malta**: 0.042 %
More than 64.000 million EUR in financing volume to support more than 230.000 million EUR in Investment
EIB Group activity 2018

- **Innovation**: 13.500 million EUR
- **Environment**: 15.200 million EUR
- **Infrastructure**: 12.200 million EUR
- **SMEs**: 23.300 million EUR

Total: 64.200 million EUR
EIB Group activity in Spain 2018

- First country in financing, both EIB and EIF
- Number of loans signed has increased (83 in 2017)
- 13% of overall EIB activity is located in Spain
- EIB financing is equal to 0.7% of national GDP
2. Investment Plan for Europe
The “Juncker” Plan - EFSI

How does it help:

• Higher risk profile of Project promoters

• Multiple number and types of eligible Project promoters

• Multiple instrument types

• Mobilize private capital
Spain is among the leading countries in the Investment Plan for Europe

• **Third** country in terms of accumulated approved financing, behind France and Italy
• **Third** country in terms of accumulated signed financing, behind France and Italy
• **Fourth** country in terms of mobilized investment per GDP, behind Greece, Estonia and Poland.
3. EIB Financing
Sectors and Project Type

• Sectors:
  • Energy and Water
  • Urban development
  • Transport
  • Waste and Circular Economy
  • Social Housing
  • Agriculture and forestry
  • Education and health

• Type of Financing:
  • Individual Project
  • Multiproject scheme
• **Project loans** to finance a transport project or programme with a total investment cost in excess of EUR 25 million. The Bank does not cover more than 50% of the total project cost. Recent examples include the development of the Dublin port.

• **Intermediated loans** enable us to provide loans to local banks and other intermediaries which then lend-on to the final beneficiaries.

• **Framework loans** allow us to finance transport schemes with a total investment cost of less than EUR 25 million by combining several projects under one loan. The renewal and upgrade of Madrid’s metro network was financed via a framework loan.

Financing Conditions (EU)

Importe:
- Up to 50% of total Project cost (limitations apply to co-financing with other EU funds)
- Minimum loan amounts: EUR 25m
- Minimum total Project costs of EUR 50 m

Promoters: public, private or mixed

Finality: Sectors eligible for EIB – Including urban transport modernization (Fleet and related infrastructure which will accelerate transition towards a sustainable mobility solution with a clear impact on Climate change)

Term: 15 years approximately but aligned with economic life of asset. Grace periods of 2-5 years, in line with Project implementation timetable.

Disbursements: by tranches with long availability periods

Interest rates: fixed, floating

Rate: in accordance with credit quality of counterpart

Guarantees: not always required

Process:
- Approx 6 month
- Due diligence of the promoter and project carried out by EIB projects division
**Step 1:** EIB sends the promoter a questionnaire addressing all main issues to determine the projects objectives.

**Step 2:** EIB on-site visit to evaluate the Project, the promoter and determines the projects coherence and economic viability.

Issues to deal with:
- Promoter presentation
- Project presentation and discussion
- Maintenance of the assets
- Market data that justifies the Project
- Understand other criteria being used
- Look at social and environmental impact
- Other pending issues from the questionnaire
- Site visit

**Step 3:** Determine project cost amount, EIB eligible financeable amount, maximum EIB loan size and tenor.
4. EIB in Urban Transport
## Projects being financed by EIB

<table>
<thead>
<tr>
<th>City</th>
<th>Name</th>
<th>Description</th>
<th>Project Cost</th>
<th>Loan Amount</th>
<th>Tenor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Las Palmas</td>
<td>LAS PALMAS BUS RAPID TRANSIT</td>
<td>BRT and bus fleet in Las Palmas</td>
<td>EUR 127m</td>
<td>EUR 50.0m</td>
<td>20 (3) years</td>
</tr>
<tr>
<td>Palma de Mallorca</td>
<td>PALMA DE MALLORCA URBAN BUS FLEET RENEWAL</td>
<td>Renewal of 180 diesel buses</td>
<td>EUR 60m</td>
<td>EUR 30M</td>
<td>15 (3) years</td>
</tr>
<tr>
<td>Valencia</td>
<td>VALENCIA CLEAN URBAN TRANSPORT FLEET RENEWAL</td>
<td>Replacement of 211 buses</td>
<td>EUR 79m</td>
<td>EUR 39m</td>
<td>15 (3) years</td>
</tr>
<tr>
<td>Barcelona</td>
<td>TB CLEAN URBAN TRANSPORT FLEET RENEWAL</td>
<td>Replacement of 254 buses and related infrastructure.</td>
<td>EUR 147m</td>
<td>EUR 73m</td>
<td>16 (3) years</td>
</tr>
<tr>
<td>Warsaw</td>
<td>WARSAW BUS FLEET RENEWAL</td>
<td>Acquisition of 270 buses and depot</td>
<td>EUR 247m</td>
<td>EUR 95m</td>
<td>10 (4) years</td>
</tr>
<tr>
<td>Rotterdam</td>
<td>ROTTERDAM ELECTRIC BUSES TRAM &amp; METRO INFRA</td>
<td>Bus fleet and bus, tram and metro infrastructure</td>
<td>EUR 261m</td>
<td>EUR 115m</td>
<td>15 (4) years</td>
</tr>
</tbody>
</table>
Thank you!

Alex Saz-Carranza  
Loan Officer  
Public Sector Financing SPAIN  
Email: a.saz-carranza@eib.org  
Teléfono: +352 437 982 160